

## Spotlight Story Q&A: U.S. Bank | Elavon

### 1. What does your company do that supports/assists restaurants?

We serve up flexible payment solutions designed to help restaurants manage payment acceptance, streamline restaurant operations and most importantly, save money.

### 2. What's a new service or product of yours that you want restaurant members to know about?

With our credit card Surcharge program\*, you can reduce the cost of credit card acceptance by charging cardholders a surcharge amount on every credit card transaction at the time of sale. No matter the credit card, you can reliably accept credit card payments without thinking about the cost to your business.

### 3. Why have you joined the CRA?

The CRA's commitment to providing its members with valuable resources to help improve restaurant operations aligned perfectly with our mission to provide restaurant-specific payment solutions and has been instrumental in helping us connect with members and build meaningful partnerships throughout the Golden State's restaurant and hospitality industry.

### 4. What's your favorite part of working with restaurants?

Helping restaurants provide their diners with a seamless and efficient payment experience while saving money on payment processing fees.

### 5. How can people get in touch with you for questions?

For questions, visit: <https://join.paymentstart.com/associations/CRA-Marketplace>

### Bonus Question: What's your favorite restaurant meal?

You can never go wrong with a juicy burger and a side of fries!

*\* Certain state or local laws may restrict or limit the amount of the surcharge percentage. Although we offer surcharging in most states, Merchants are responsible for determining the legality of surcharging in their states, and merchants are liable if their activities are found to be unlawful. Credit card surcharge applies to credit card only, not available on debit cards.*